

AZ INSURANCE CONTINUING EDUCATION

HOME STUDY COURSES

Any Two Courses Only \$149 Including Grading!

COURSE TITLES HOURS

• Insuring The Lease Exposure	30
• Principles of L&H Insurance	15
• Principles of P&C Insurance	15
• Financial Planning For the Older Client	28
• Ultimate IRA Resource	27
• Commercial Auto Coverage	26
• Working With 'S' Corporations	25
• Life Insurance and Annuities Fundamentals	25

COURSE TITLES HOURS

• Understanding Medicare, Medicaid and Medicare Supplements	24
• Estate Planning Concepts	23
• Commercial Property Coverage Guide	21
• Business Continuation Training Course.....	20
• Homeowners Coverage Guide	20
• Principles of Mutual Funds/Variables	20
• Interpreting Medical Reports	20
• Arizona Insurance Regulations	8

Or Pick Any Single Course Above For Only \$99!

All licenses issued or renewed after January 1, 2007 shall have a four-year term. A licensee who resides in Arizona who **at any time during the license term** holds a nonresident license in at least one state will be required to complete 40 hours of CE during the term of a "four-year license." Courses may be either home study (see above) or lecture (see below). Home study courses require the agent to pass an open-book, monitored final exam with a score of at least 70%.

Home Study CE Final Exam Monitoring Requirements: Final exams must be monitored to ensure that the exam is completed by the agent without assistance and requires that both the monitor and agent sign an Affidavit of Personal Responsibility. **Exams may be monitored by either the CE home study course provider (TesTeachers fee: \$50) or an approved Arizona insurance licensee.**

Home Study CE Final Exam Grading Requirements: All home study CE Final Exams must be graded by the home study course provider. Our home study enrollees may choose either of the following grading procedures:

Grading by Mail or Fax: Upon completion of your monitored exam, mail all exam materials and the completed Exam Affidavit signed by both you and the exam monitor to the school at 8655 E. Via de Ventura, Suite E-175 Scottsdale, AZ 85258 or fax your exam cover page with your answer sheet and the signed affidavit to (480) 483-1803. Passing students will receive their Course Completion Certificate by return mail within one week. Questions? Please call (480) 483-9669.

Students attending lecture courses do not need to take a CE Final Exam. Credit is earned by attendance, however, pre-registration is required.

LECTURE COURSES - ANY 20 HOURS ONLY... \$199
LECTURE COURSES - ANY 40 HOURS ONLY... \$299

COURSE TITLES HOURS

• Securities, Markets & Investment Risks	4
• Mutual Fund Fundamentals.....	4
• Variable Products & Retirement Plans	4
• Federal Securities Regulations	4
• Arizona State Securities Regulations	4
• Life Insurance Basics - Part 1	4
• Life Insurance Basics - Part 2	4

COURSE TITLES HOURS

• Accident & Health Insurance Basics - Part 1.....	4
• Accident & Health Insurance Basics - Part 2.....	4
• P&C Personal Lines Insurance - Part 1	4
• P&C Personal Lines Insurance - Part 2	4
• P&C Commercial Lines Insurance - Part 1	4
• P&C Commercial Lines Insurance - Part 2.....	4

\$15 per credit hour up to a maximum of \$299

Please Call: (480) 483-9669 or (800) 845-3392 for DATES And TIMES
 CE LECTURE CLASSES ARE AVAILABLE AT YOUR LOCATION. PLEASE CALL (480) 483-9669 OR (800) 845-3392 FOR MORE INFORMATION.

TESTEACHERS ARIZONA CONTINUING EDUCATION LECTURE SCHEDULE

These courses are approved by the Arizona Department of Insurance for Insurance Continuing Education credits. Take as few as four hours or as many as 40 hours. All courses are taught by experienced industry professionals. AM classes are held from 8am to noon. PM classes are held from 1pm to 5pm. All classes are held at 8655 E. Via de Ventura, Suite E-175 in Scottsdale. All courses are four credit hours each. Pre-registration is **required**. Tuition must be paid in advance in order to obtain our multiple class discount tuition rate. All courses are also available at your location at special group rates. Please call (480) 483-9669 for further information.

NO FINAL EXAM IS REQUIRED. CE CERTIFICATION IS BASED UPON ATTENDANCE.

JULY 2011

DATE	LOCATION	DAY	AM/PM	SUBJECT TITLE	LICENSE LINE
07-07-11	Scottsdale	Thursday	8-12	Life Insurance Basics—Part 1	Life
07-07-11	Scottsdale	Thursday	1-5	Life Insurance Basics—Part 2	Life
07-08-11	Scottsdale	Friday	8-12	Accident & Health Insurance Basics—Part 1	Health
07-08-11	Scottsdale	Friday	1-5	Accident & Health Insurance Basics—Part 2	Health
07-11-11	Scottsdale	Monday	8-12	Securities, Markets and Investment Risks	Life
07-11-11	Scottsdale	Monday	1-5	Mutual Fund Fundamentals	Life
07-12-11	Scottsdale	Tuesday	8-12	Variable Products and Retirement Plans	Life
07-12-11	Scottsdale	Tuesday	1-5	Federal Securities Regulations	General
07-19-11	Scottsdale	Tuesday	8-12	P&C Personal Lines Insurance—Part 1	P&C
07-19-11	Scottsdale	Tuesday	1-5	P&C Personal Lines Insurance—Part 2	P&C
07-20-11	Scottsdale	Wednesday	8-12	P&C Commercial Lines Insurance—Part 1	P&C
07-20-11	Scottsdale	Wednesday	1-5	P&C Commercial Lines Insurance—Part 2	P&C
07-26-11	Scottsdale	Tuesday	8-12	AZ State Securities Regulations	General

AUGUST 2011

DATE	LOCATION	DAY	AM/PM	SUBJECT TITLE	LICENSE LINE
08-11-11	Scottsdale	Thursday	8-12	Life Insurance Basics— Part 1	Life
08-11-11	Scottsdale	Thursday	1-5	Life Insurance Basics—Part 2	Life
08-12-11	Scottsdale	Friday	8-12	Accident & Health Insurance Basics—Part 1	Health
08-12-11	Scottsdale	Friday	1-5	Accident & Health Insurance Basics—Part 2	Health
08-15-11	Scottsdale	Monday	8-12	Securities, Markets, and Investment Risks	Life
08-15-11	Scottsdale	Monday	1-5	Mutual Fund Fundamentals	Life
08-16-11	Scottsdale	Tuesday	8-12	Variable Products and Retirement Plans	Life
08-16-11	Scottsdale	Tuesday	1-5	Federal Securities Regulations	General
08-23-11	Scottsdale	Tuesday	8-12	P&C Personal Lines Insurance—Part 1	P&C
08-23-11	Scottsdale	Tuesday	1-5	P&C Personal Lines Insurance—Part 2	P&C
08-24-11	Scottsdale	Wednesday	8-12	P&C Commercial Lines Insurance—Part 1	P&C
08-24-11	Scottsdale	Wednesday	1-5	P&C Commercial Lines Insurance—Part 2	P&C
08-30-11	Scottsdale	Tuesday	8-12	AZ State Securities Regulations	General

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SEPTEMBER 2011

DATE	LOCATION	DAY	AM/PM	SUBJECT TITLE	LICENSE LINE
09-01-11	Scottsdale	Thursday	8-12	Life Insurance Basics—Part 1	Life
09-01-11	Scottsdale	Thursday	1-5	Life Insurance Basics—Part 2	Life
09-02-11	Scottsdale	Friday	8-12	Accident & Health Insurance Basics—Part 1	Health
09-02-11	Scottsdale	Friday	1-5	Accident & Health Insurance Basics—Part 2	Health
09-12-11	Scottsdale	Monday	8-12	Securities, Markets and Investment Risks	Life
09-12-11	Scottsdale	Monday	1-5	Mutual Fund Fundamentals	Life
09-13-11	Scottsdale	Tuesday	8-12	Variable Products and Retirement Plans	Life
09-13-11	Scottsdale	Tuesday	1-5	Federal Securities Regulations	General
09-20-11	Scottsdale	Tuesday	8-12	P&C Personal Lines Insurance—Part 1	P&C
09-20-11	Scottsdale	Tuesday	1-5	P&C Personal Lines Insurance—Part 2	P&C
09-21-11	Scottsdale	Wednesday	8-12	P&C Commercial Lines Insurance—Part 1	P&C
09-21-11	Scottsdale	Wednesday	1-5	P&C Commercial Lines Insurance—Part 2	P&C
09-27-11	Scottsdale	Tuesday	8-12	AZ State Securities Regulations	General

OCTOBER 2011

DATE	LOCATION	DAY	AM/PM	SUBJECT TITLE	LICENSE LINE
10-06-11	Scottsdale	Thursday	8-12	Life Insurance Basics—Part 1	Life
10-06-11	Scottsdale	Thursday	1-5	Life Insurance Basics—Part 2	Life
10-07-11	Scottsdale	Friday	8-12	Accident & Health Insurance Basics—Part 1	Health
10-07-11	Scottsdale	Friday	1-5	Accident & Health Insurance Basics—Part 2	Health
10-10-11	Scottsdale	Monday	8-12	Securities, Markets and Investment Risks	Life
10-10-11	Scottsdale	Monday	1-5	Mutual Fund Fundamentals	Life
10-11-11	Scottsdale	Tuesday	8-12	Variable Products and Retirement Plans	Life
10-11-11	Scottsdale	Tuesday	1-5	Federal Securities Regulations	General
10-18-11	Scottsdale	Tuesday	8-12	P&C Personal Lines Insurance—Part 1	P&C
10-18-11	Scottsdale	Tuesday	1-5	P&C Personal Lines Insurance—Part 2	P&C
10-19-11	Scottsdale	Wednesday	8-12	P&C Commercial Lines Insurance—Part 1	P&C
10-19-11	Scottsdale	Wednesday	1-5	P&C Commercial Lines Insurance—Part 2	P&C
10-25-11	Scottsdale	Tuesday	8-12	AZ State Securities Regulations	General

TESTEACHERS ARIZONA CONTINUING EDUCATION LECTURE SCHEDULE

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NOVEMBER 2011

DATE	LOCATION	DAY	AM/PM	SUBJECT TITLE	LICENSE LINE
11-03-11	Scottsdale	Thursday	8-12	Life Insurance Basics—Part 1	Life
11-03-11	Scottsdale	Thursday	1-5	Life Insurance Basics—Part 2	Life
11-04-11	Scottsdale	Friday	8-12	Accident & Health Insurance Basics—Part 1	Health
11-04-11	Scottsdale	Friday	1-5	Accident & Health Insurance Basics—Part 2	Health
11-07-11	Scottsdale	Monday	8-12	Securities, Markets and Investment Risks	Life
11-07-11	Scottsdale	Monday	1-5	Mutual Fund Fundamentals	Life
11-08-11	Scottsdale	Tuesday	8-12	Variable Products and Retirement Plans	Life
11-08-11	Scottsdale	Tuesday	1-5	Federal Securities Regulations	General
11-15-11	Scottsdale	Tuesday	8-12	P&C Personal Lines Insurance—Part 1	P&C
11-15-11	Scottsdale	Tuesday	1-5	P&C Personal Lines Insurance—Part 2	P&C
11-16-11	Scottsdale	Wednesday	8-12	P&C Commercial Lines Insurance—Part 1	P&C
11-16-11	Scottsdale	Wednesday	1-5	P&C Commercial Lines Insurance—Part 2	P&C
11-29-11	Scottsdale	Tuesday	8-12	AZ State Securities Regulations	General

DECEMBER 2011

DATE	LOCATION	DAY	AM/PM	SUBJECT TITLE	LICENSE LINE
12-08-11	Scottsdale	Thursday	8-12	Life Insurance Basics—Part 1	Life
12-08-11	Scottsdale	Thursday	1-5	Life Insurance Basics—Part 2	Life
12-09-11	Scottsdale	Friday	8-12	Accident & Health Insurance Basics—Part 1	Health
12-09-11	Scottsdale	Friday	1-5	Accident & Health Insurance Basics—Part 2	Health
12-12-11	Scottsdale	Monday	8-12	Securities, Markets and Investment Risks	Life
12-12-11	Scottsdale	Monday	1-5	Mutual Fund Fundamentals	Life
12-13-11	Scottsdale	Tuesday	8-12	Variable Products and Retirement Plans	Life
12-13-11	Scottsdale	Tuesday	1-5	Federal Securities Regulations	General
12-27-11	Scottsdale	Tuesday	8-12	P&C Personal Lines Insurance—Part 1	P&C
12-27-11	Scottsdale	Tuesday	1-5	P&C Personal Lines Insurance—Part 2	P&C
12-28-11	Scottsdale	Wednesday	8-12	P&C Commercial Lines Insurance—Part 1	P&C
12-28-11	Scottsdale	Wednesday	1-5	P&C Commercial Lines Insurance—Part 2	P&C